

November 4, 2015

Channel Islands Ice Center, Rink Board Meeting

Call to Order 7:00pm

In attendance, Dianna, Ben, Jennifer, Frank, Wayne. Via phone, Howard, Janene and John
Guest Tom Dwyer, Steve Willmont

Tom Dwyer Oct 18th LOI was submitted to Landlord of the identified site Landlord has expressed concern of CIIC not being able to raise funds for construction and has expressed the desire for some sort of Personal Guarantee or Letter of Credit. Tom advised that it is very difficult to get a Letter of Credit for a Non-Profit. Tom is looking weekly for possible sites for the new rink, in the case the identified site does not come to fruition. Tom feels it could still another 3-5 weeks before a counter offer comes from the landlord.

Steve Willmont...Looking forward to provisional agreement and will continue Committee building work for Road to The New Rink. Individualized work will continue with Committee members. Steve confirms the Letter of Credit from a bank can be very difficult for a non-profit. However, he pointed out cases where it has been obtained and work will be done to reach out to local banks with a history of such work.

Agenda. Ben moved to approve the agenda as amended, Henry seconded. Approved

G.M. Report...Wayne

Manny Gomez, new employee. Working in Pro Shop. Improving inventory control and redesigned layout of the Pro Shop.

Staffing. Wayne feels he may need 1-2 new employees, as business picks up for the Winter season. Not expecting to exceed current hours per employee.

Pick up Hockey. Sunday AM pick up game is building back in numbers.

Promotion of CIIC Sean is taking on a larger roll of promotion of the Ice Center. Jennifer is reaching out to PTA groups in Camarillo to share information regarding school fundraising.

Holiday Bonuses Wayne asked if there were bonuses and a plan for a Holiday party for rink employees. Board will make decisions, time needed to decide on details.

AHL Ben is planning on meeting with as many members as possible before or after their evening games to give information on the work being done to form Committees for our Capital Campaign. Ben will follow up with Frank and work together to get the information out in a manner that reach the AHL.

Riptide Halfway through season and all is running smoothly. Contract with Ice In Paradise is for one hockey season and will be reviewed and shared with the Rink Board before moving forward into the next season.

Bank Balances \$47,048.12 **Building Fund** \$327,640.93

Farmer's Ins/Zamboni Wayne found contract. It was for one year and dates back to 2010. Wayne will reach out to Rich Miner and see if there is a contact for a new sponsorship.

NETZEL GRIGSBY ASSOCIATES, INC. New contract was provisionally approved provided it remains the same as the current contract. Dianna will contact Becca on the details. Motion by Mark, Seconded by Jennifer: **Approved.**

Howard We need building owner of identified site to agree to terms. Howard will be continuing his work on our relationship with the LA Kings organization.

Henry Will look for public companies who have the potential to sponsor the Road to The New Rink, however he has limited time.

Homework Look over the email attachments sent by Henry with the Business Plan and Benefactor Presentation

Next Meeting Nov 18, 2015 7:00pm

Adjourned 9:52pm